



We power  
progress

MISSION CRITICAL  
OPERATIONS



**IES COMMERCIAL & INDUSTRIAL**

14425 Torrey Chase Blvd, Suite 250  
Houston, TX 77014  
[IESMissionCritical.com](http://IESMissionCritical.com)

**Tim Dueck**  
Director, Mission Critical Operations



**IES** We power progress



IES COMMERCIAL & INDUSTRIAL DIVISION

## IES C&I COMPANY OVERVIEW

wepowerprogress.com

Harnessing and delivering power and energy has always been at the forefront of societal progress.

At IES, 'We Power Progress' is more than a slogan. The conviction we have to the quality of our work powers industries, businesses and homes. We design, build and maintain the systems that empower lives. As a leading provider of electrical contracting solutions for the industrial, commercial, and residential markets, IES Powers Progress all across the country.

**IES C&I can operate anywhere at anytime in the country, coast-to-coast,** to successfully complete projects safely, on-time, and within budget.

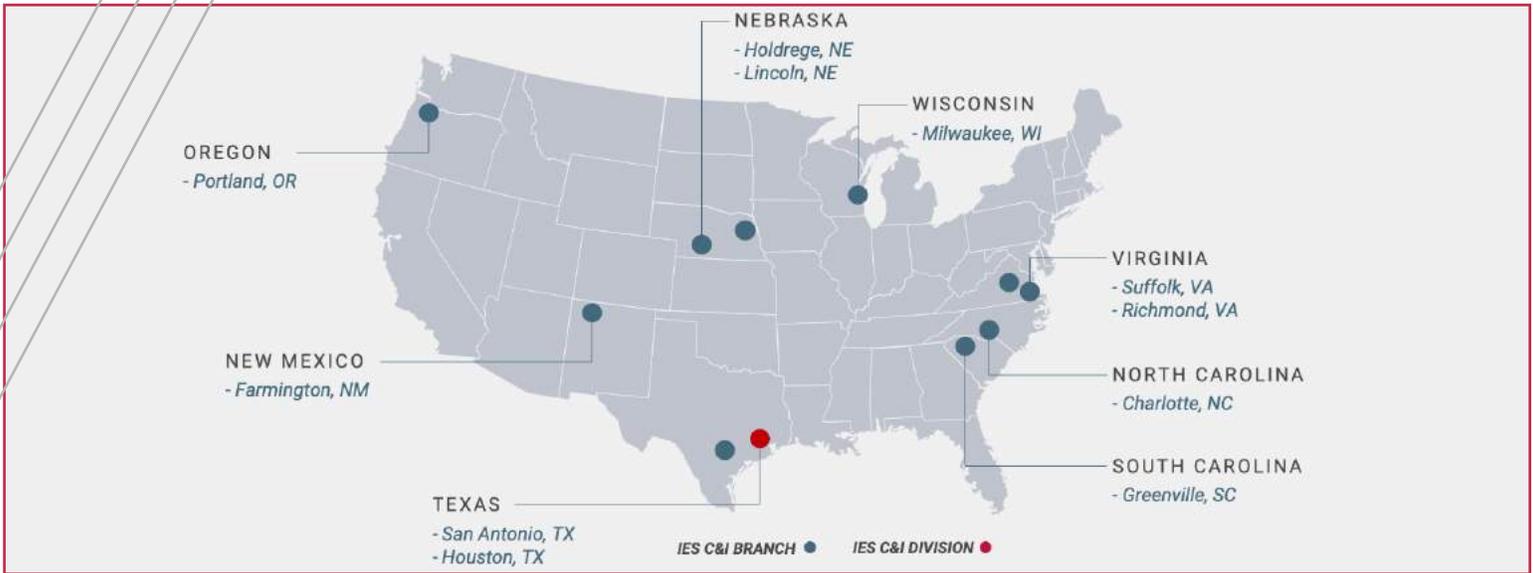
We believe your projects are essential to efforts of enhancing modern life, and want to partner in powering that progress.

IES Commercial & Industrial (C&I) has a proud reputation for exceptional performance, dependability and responsiveness as a leading national electrical contractor and a "Preferred Contractor" for hundreds of clients. Our portfolio reflects experience in providing exceptional, turnkey electrical and mechanical services in all areas of Commercial, Industrial, Oil & Gas, Solar and Alternative Energy, Communications, Transmission, Agriculture, Distribution, and Petro Chemical construction to name a few. Beyond our wealth of experience in all industrial construction markets We provide design, build and maintenance services in an array of project delivery methods in order to meet the needs of projects in numerous job markets.

IES C&I operates through a subsidiary of IES Holdings, Inc. (IES). IES is traded on the NASDAQ under the symbol IESC, with multiple operating divisions and over 5,300 employees nationwide. IES Commercial & Industrial operates diverse business units across the United States, each focusing on distinct market segments and geographies, with some business units operating nationally. Headquartered in Houston, Texas, IES Commercial & Industrial has nine main offices, with multiple satellite offices across the country and over 1,000 U.S. employees. Reinforcing this national presence is our Industrial Traveling Division, which maintains an expansive mobile workforce, comprehensive licensing for nationwide compliance, and a malleable supply structure.



"Progress is the activity of today and the assurance of tomorrow."  
- Ralph Waldo Emerson



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# IES C&I OPERATIONAL REACH & MARKET EXPERIENCE

IES C&I operates nationally with multiple office locations across the United States. Each location offers service capabilities including constant presence, critical plant shutdown, troubleshooting, emergency service, testing, and preventative maintenance. IES C&I offers diverse capabilities including custom residential, commercial, industrial, transmission and distribution, and alternative energies like Wind, Solar and EV. Each of our branches focuses on multiple disciplines and operates in various regions across the U.S., some operating nationally.

## INDUSTRIAL

IES C&I, with its wide breadth of competencies and capabilities, has successfully delivered on challenging industrial projects in Oil & Gas, Agriculture, Pharmaceutical, and Petro-Chemical, to name a few— mobilizing and executing the most complicated site modifications & upgrades to the design and construction of a major in-fill industrial development.

## COMMERCIAL

IES C&I can provide design services and electrical installations across a multitude of commercial market segments—from high rises to manufacturing to retail— from core & shell construction to interior build outs. IES C&I can mobilize and execute all facets of a commercial project including site development with services that provide added value and continuity for our customers.

## DATA CENTER

IES C&I can provide data center design and cable installation services across a broad range of industries. Delivering on its expertise, IES C&I provides infrastructure and electrical distribution systems design, co-gen & substation power generation, AC/DC power systems, network design, instrumentation, PLC & DDC & DCS controls, and switchgear design & procurement.

## HEALTHCARE

IES C&I has delivered healthcare projects that include new hospital campuses, outpatient centers, emergency rooms, medical office buildings, expansions and interior renovations, specialty centers and long-term care facilities. IES C&I has the competency to understand and execute the most complicated hospital systems and design.

## EDUCATION

IES C&I has a strong track record a long-standing commitment delivering important projects on time and on budget for our institutional educational clients. From small interior remodels to artistic centers to mega multi-building campus projects, IES C&I has an appreciation for education campuses at the all levels—particularly higher education communities.

## GOVERNMENT

IES C&I is honored to have been awarded numerous local, state, & federal government projects. From systems design through certifications & commissioning, IES C&I has processes and protocols to comply with governmental requirements to ensure that our deliverable will meet and exceed the expectations of the project to meet our professional promises.

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## IES C&I SPECIALTY GROUPS

IES C&I also has the capability and experience to provide electrical services for niche markets.



### TRANSMISSION & DISTRIBUTION

IES Commercial & Industrial has a history of more than 30 years of experience safely providing underground transmission, overhead distribution, substations and switch yards for a diverse group of customers and applications. Projects have ranged from 2400V to 12.5KV municipal utility voltage conversions to 345KV/115KV substation projects and transmission projects primarily consisting of mono-pole type construction with wood or steel poles.



### RENEWABLE ENERGY

IES C&I powers progress through electrical design, engineering, installation and maintenance of all solar technologies. Our experience and expertise with industrial and commercial structures ensure a solid understanding of the needs clients have while implementing renewable energy. Our trained technicians work with clients to safely complete projects on budget and on time.



### MOBILE PROJECT TEAMS

IES C&I provides coast-to-coast coverage for local or multi-site construction projects. Our national workforce, expansive bonding capacity and proprietary project management ensures projects operate as effectively as possible. Regardless of location, our project and financial managers utilized a custom-designed project management process to support efficient management of time, cost and materials.



### TELECOMMUNICATIONS

IES C&I has the unique in-house capability to produce turnkey design, installation and service for data communication and low voltage systems within commercial construction projects. Our teams use BICSI-registered installers and technicians along with industry-leading manufactures to build certified structured cabling systems. With our national workforce, custom-designed project management process and integrated safety organization, we are a leading electrical contractor capable of handling the design, build and installation of telecommunication needs.

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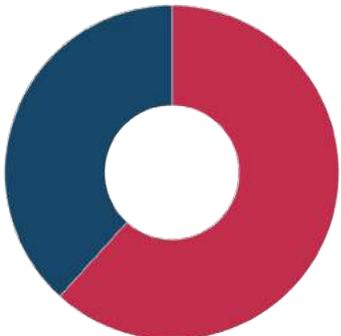
# IES C&I SAFETY RATES & PRACTICES



At IES, job safety is a major priority and our commitment to safety is reflected in our numbers and numerous safety awards.

## EMR

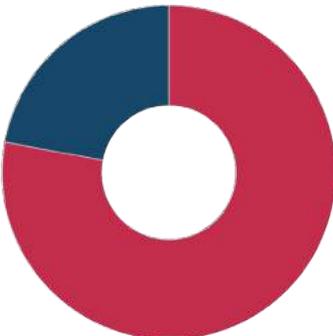
Experience Modification Rate



● Industry Average 1  
 ● IES C&I 0.62

## RIR

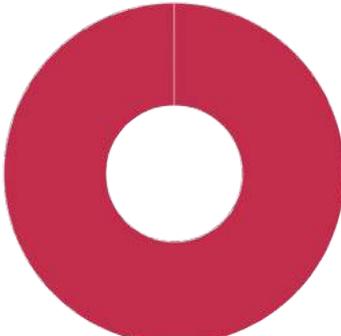
OSHA Recordable Incident Rate



● Industry Average 2.4  
 ● IES C&I 0.68

## LITR

OSHA Lost Time Incident Rate



● Industry Average 0.9  
 ● IES C&I 0

AS OF DEC 2019

## IES C&I SAFETY APPROACH

- IES involves employees in the safety and health programs on a daily basis
- IES' safety is a part of overall management planning, goals, & workforce
- IES' oversight, coordination, and enforcement methods used to insure that the contractor safety and health programs are adequate and properly implemented

IES Employs 51 Safety Professionals within its 5,000 member Family. It's all our jobs to ensure everyone comes home safe...



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IES C&I Employees Receive Safety Training Before Starting Employment And Project Specific Safety Orientation At The Job Site. Our Safety Goals Are Simple: No Injuries Or Time Lost Due To Accidents.

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# IES C&I MISSION CRITICAL OPERATIONS

What can IES C&I offer? Glad you asked.

IES Commercial & Industrial's Mission Critical Operations has a proud history of grounded in organizational success, experienced leadership and consistently high performing and well managed projects in the mission critical markets including cloud and colo data centers, prime power plants, and command and control centers. Our services, methods and focus continue to strengthen our market position and enhance customer relationships.



IES Commercial & Industrial's Mission Critical Operations have decades of experiencing building data centers, critical infrastructure and, well, buildings. Whether for a hospital, utility company, government, financial institution, or an Internet or technology customer, we understand 24x7 operations and the need for a zero-downtime facility. From 1.5MW to 75MW, we have the resources to handle any size project.

IES Commercial & Industrial Mission Critical Operations work in almost every state in the US, with a heavy presence in the Mid-Atlantic, Southeast, South, Midwest and Northwest. Rapid construction schedules with a focus on safety and quality are handled on a daily basis with experienced crews and project management staff.



IES C&I can operate **anywhere** at **anytime** in the country, **coast-to-coast**, to successfully complete projects safely, on-time, and within budget.

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# IES C&I MISSION CRITICAL OPERATIONS

LET US POWER

## YOUR UPCOMING PROJECTS



**LEADERSHIP: Tim Dueck**  
**Director, Mission Critical Operations**  
[tim.dueck@iesci.net](mailto:tim.dueck@iesci.net)  
**612-836-8456**

### LEADERSHIP BY THE NUMBERS:

- > Years in Industry: 30+
- > Construction Value: \$5 billion
- > Sq Ft Constructed: 33 million
- > Megawatts Completed: 2,800
- > Electrician Hours: 20 million

Prior to joining IES C&I Mission Critical Operations, Tim directly managed over \$5 billion in mission critical projects for Cupertino Electric, Dell, Intel, Ellerbe Becket and Hunt Electric, in 16 countries on four continents. He is a respected innovator and speaker at several industry conferences including 7x24 Exchange and Data Center Dynamics, and has served on several industry boards including The Green Grid, TIA-942, and BICSI. Along with Tim's senior staff,

IES C&I Mission Critical Operations are focused on timely communications and a commitment to safety, quality and productivity through the IES Playbook, a comprehensive project management tool that provides seamless integration of project information flow to ensure everyone has what they need to do their job.



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